



**Deutsche Bahn**  
Europe the smart way. At high speed.

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DB Bahn Sales – International Sales

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Irina Ens

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Webinar Travel Courier, March 2014

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# Deutsche Bahn: Train Network



Travel to over 150  
German cities  
by **train**



... to **80**  
**foreign cities.**



# Deutsche Bahn: Intercity-Express (ICE)



Our state of the art **ICE** trains ...

... travel at amazing **300 km/h**



... and offer great comfort and time efficiency



# Offers and Booking: Airport Train Network



**direct connections ...**

**... from airports  
to city centers**



## Offers and Booking: German Rail Pass

Use **all DB trains** in Germany  
for **3-7 and 10 days** within a month  
starting at **193 Euros ...**

... unlimited **flexibility**  
in an **open system**





# Offers and Booking: Savings fare

Ongoing limited discount  
**29 euros**  
... to any destination  
within Germany

Cologne  
01:10 h  
Frankfurt

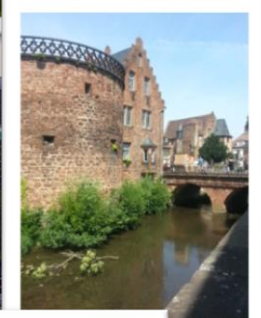
				↑ Earlier		Savings fares 	Standard fare 
→	Frankfurt(Main)Hbf	Sa, 30.11.13	dep	14:10	ICE, RB	✓ 49,00 EUR	69,00 EUR
	Köln Hbf	Sa, 30.11.13	arr	15:36		→ Purchase	→ Purchase
→	Frankfurt(Main)Hbf	Sa, 30.11.13	dep	14:29	ICE	✓ 29,00 EUR	69,00 EUR
	Köln Hbf	Sa, 30.11.13	arr	15:39		→ Purchase	→ Purchase
→	Frankfurt(Main)Hbf	Sa, 30.11.13	dep	14:42	ICE	✓ 29,00 EUR	69,00 EUR
	Köln Hbf	Sa, 30.11.13	arr	16:05		→ Purchase	→ Purchase
→	Frankfurt(Main)Hbf	Sa, 30.11.13	dep	14:42	ICE, EC	✓ 19,00 EUR	49,00 EUR
	Köln Hbf	Sa, 30.11.13	arr	17:05		→ Purchase	→ Purchase
→	Frankfurt(Main)Hbf	Sa, 30.11.13	dep	15:10	ICE, S	✓ 35,00 EUR	69,00 EUR
	Köln Hbf	Sa, 30.11.13	arr	16:23		→ Purchase	→ Purchase
→	Frankfurt(Main)Hbf	Sa, 30.11.13	dep	15:17	ICE	✓ 19,00 EUR	69,00 EUR
	Köln Hbf	Sa, 30.11.13	arr	16:39		→ Purchase	→ Purchase

# Offers and Booking:

## Standard fare

**flexible** one-way travel  
for max. 142 Euros (2<sup>nd</sup> class)  
or max. 230 Euros (1<sup>st</sup> class)  
**to any destination**  
within Germany

available for all  
DB high-speed  
and regional trains





**DB is looking for strong partners who act as DB agents with  
FULL ACCESS to European rail tickets**



**GDS bases  
solution**

**Access to  
tickets of 39  
European rail  
carriers**

**Become a rail  
specialist for  
Germany and  
Europe!**



## DB RailClient: Provides small travel agencies outside Germany a free online booking tool

A woman with blonde hair is lying on a light-colored sofa, propped up on her left arm and reading a magazine. She is smiling and looking towards the camera. The sofa has several pillows, including a large white one and a patterned one. The background is a bright, out-of-focus interior.

**Access to  
national and  
international  
rail tickets**

**Web based  
programme with  
simple booking  
process**

**No costs  
involved**

**All tickets  
available as PDF**

Visit: [www.db-rc.com](http://www.db-rc.com)





Username

Password



- Forgotten your login data?
- Register for the first time



Other Countries

### Welcome at the DB RailClient!



The DB RailClient provides small travel agencies outside Germany with a cost-efficient online booking tool. Following a free registration, DB RailClient partners are able to issue print at home tickets for their leisure and business customers for German domestic and cross-border connections to the neighboring European countries. Simply register and start selling via this user-friendly web-based sales platform!

### Benefits of the DB RailClient

- Attractive commissions
- Access to domestic and international DB connections
- Access to DB's special fare for European cross-border connections
- Tickets are available as print @ home-tickets
- Lean, user friendly navigation
- Intuitive and efficient booking process
- Accounting & reporting functions
- No initial and fulfillment costs
- No safety deposit needed



### Available tickets

Frankfurt - Paris 3 hr 49 min  
 Munich - Verona 5 hr 27 min  
 Hamburg - Berlin 1 hr 40 min  
 Frankfurt - Munich 3 hr 16 min  
 → Register here



### Your Contact Partner

For any questions regarding the DB RailClient please contact your  
 → DB International Sales Manager

### Please select your country

- |        |                 |             |
|--------|-----------------|-------------|
| België | Danmark         | Deutschland |
| España | France          | Ireland     |
| Italia | Nederland       | Österreich  |
| Polska | Schweiz         | Sverige     |
| UK     | Other Countries |             |



**Sign on DB RailClient and start booking now!**

**Feel free to contact me  
anytime!**



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Thank you

